



Sole Source Procurement Declaration
Fredericksburg City Code § 2-361(d)

Department: Fredericksburg Police Department

What is being procured: AVAYA Phone Maintenance Contract (Administration Phone Lines)

Selected vendor: AVAYA

Contract amount: \$4,680.50

Why this is only practicably available from one source:

- AVAYA is the company that installed our current Administration Phone System in 2007 when the Police Department moved into the new Police Building and has provided maintenance on the Fredericksburg Police Department's Administrative Phone System ever since.
- AVAYA has been in business since 2000 and has a good reputation providing this type of service.
- AVAYA's responsiveness to the Police department's needs when something stops functioning as expected is remarkable.
- AVAYA knowledge of our current Administration Phone System is beyond comparison since it is their system/software that is currently operating our Administration Phone System. To bring another company in at this point would not be recommended or financially feasible due to the costs associated with what would be required for AVAYA personnel to bring the other company up to speed with their system and that is if AVAYA would agree to release any passwords or other components of the operating system to another company.
- This contractual coverage is needed immediately due to the old contract having expired four months ago and there is no maintenance contract in place as of this date (August 27, 2015).

Department head (initials): CR

City of Fredericksburg, Virginia

By: Beverly R. Cameron
Beverly R. Cameron, City Manager

Date: 9.1.15

CR

