



Financial Summaries

GENERAL FUND OVERVIEW

General Fund Revenue

	FY23				
	FY20 Actuals	FY21 Actuals	FY22 Original	FY22 Revised	Recommended
Real Property Taxes	\$ 33,500,383	\$ 34,275,334	\$ 35,870,000	\$ 35,870,000	\$ 38,303,000
Personal Property	\$ 8,391,384	\$ 9,323,327	\$ 9,600,000	\$ 9,600,000	\$ 10,198,000
Sales Tax	\$ 11,986,572	\$ 13,842,064	\$ 13,150,000	\$ 14,150,000	\$ 14,800,000
Meals Taxes	\$ 10,415,720	\$ 11,199,108	\$ 10,200,000	\$ 11,000,000	\$ 12,700,000
Business License Taxes	\$ 6,849,277	\$ 6,984,465	\$ 6,615,000	\$ 6,615,000	\$ 7,100,000
PPTRA Reimbursement	\$ 1,728,833	\$ 1,728,833	\$ 1,728,800	\$ 1,728,800	\$ 1,728,800
Consumer Utility Taxes	\$ 1,810,370	\$ 1,663,159	\$ 1,725,000	\$ 1,725,000	\$ 1,725,000
Telecom Sales Taxes	\$ 1,468,913	\$ 1,335,079	\$ 1,400,000	\$ 1,400,000	\$ 1,275,000
Hotel Lodging Taxes	\$ 1,181,901	\$ 1,183,455	\$ 1,200,000	\$ 1,200,000	\$ 1,400,000
Transfers	\$ 1,393,500	\$ 930,000	\$ 1,888,993	\$ 1,888,993	\$ 1,687,967
Other Local Revenue	\$ 9,875,700	\$ 10,001,716	\$ 9,583,100	\$ 9,603,024	\$ 9,830,305
Fund Balance	\$ -	\$ -	\$ 4,330,847	\$ 6,595,291	\$ 3,427,000
State Revenue	\$ 6,203,019	\$ 6,424,013	\$ 6,534,648	\$ 6,573,402	\$ 6,684,683
Federal Revenue	\$ 88,583	\$ 104,875	\$ 90,000	\$ 90,000	\$ 95,000
TOTAL	\$ 94,894,154	\$ 98,995,430	\$ 103,916,388	\$ 108,039,510	\$ 110,954,755

Revenue Highlights

COVID-19 Revenue Impacts: The FY 2023 recommended budget reflects increases in consumption taxes including: sales tax, meals tax, lodging tax, and admissions tax. The city has seen growth in these revenue sources during FY 2022 and is forecasting this will continue throughout FY 2023. Some of these taxes were more resilient throughout the pandemic than originally anticipated while others saw more significant declines.

Real Estate Tax: Anticipated collections reflect both the proposed three cent increase in rate, but also the impact of new housing development and strong growth in the market value of real estate within the City over the past year.

Telecommunication Sales Tax: This source is administered by the State and is projected to see a decline in revenues for FY 2023. This is partially due to consumers discontinuing the use of landline phones.

Business License Tax: The City's revenue assumption for this source anticipates a recovery in business license activity as indicated by the FY 2021 revenue received

General Fund Expenditures

	FY23				
	FY20 Actuals	FY21 Actuals	FY22 Original	FY22 Revised	Recommended
City Council	\$ 210,180	\$ 336,906	\$ 220,843	\$ 222,643	\$ 235,392
Clerk of Council	\$ 99,464	\$ 110,326	\$ 141,241	\$ 141,241	\$ 161,476
City Manager	\$ 978,728	\$ 975,533	\$ 1,134,457	\$ 1,136,657	\$ 1,029,706
Legal Services	\$ 337,980	\$ 408,647	\$ 443,333	\$ 443,333	\$ 476,190
Human Resources	\$ 403,328	\$ 474,377	\$ 670,301	\$ 671,493	\$ 699,188
Diversity, Equity & Inclusion	\$ -	\$ -	\$ -	\$ -	\$ 135,643
Commissioner of the Revenue	\$ 968,246	\$ 954,712	\$ 1,172,509	\$ 1,176,094	\$ 1,195,642
Board of Real Estate A	\$ 249,680	\$ 99,610	\$ -	\$ -	\$ 350,000
Equalization Board	\$ -	\$ 2,136	\$ -	\$ -	\$ -
Treasurer	\$ 815,047	\$ 832,926	\$ 973,052	\$ 973,052	\$ 1,005,550
Finance	\$ 740,963	\$ 739,627	\$ 837,373	\$ 840,467	\$ 1,015,437
Information Technology	\$ 1,650,305	\$ 1,799,563	\$ 2,540,336	\$ 2,569,052	\$ 2,681,333
Risk Management	\$ 73,603	\$ 100,437	\$ 120,843	\$ 120,843	\$ 120,154
Insurance Program	\$ 900,174	\$ 797,822	\$ 961,000	\$ 961,000	\$ 1,035,600
Public Information Officer	\$ 84,418	\$ 96,637	\$ 97,058	\$ 97,058	\$ 105,841
Registrar	\$ 270,610	\$ 280,300	\$ 576,118	\$ 576,118	\$ 584,620
Courts	\$ 275,017	\$ 302,117	\$ 356,047	\$ 356,047	\$ 361,271
Clerk of Circuit Court	\$ 766,332	\$ 783,407	\$ 868,044	\$ 868,044	\$ 908,498
Sheriff	\$ 2,365,779	\$ 2,459,077	\$ 2,686,320	\$ 2,725,074	\$ 3,012,079
Commonwealth's Attorney	\$ 1,453,478	\$ 1,406,315	\$ 1,542,970	\$ 1,542,970	\$ 1,620,175
Police Department	\$ 8,524,970	\$ 8,351,291	\$ 9,326,979	\$ 9,539,743	\$ 10,395,800
Fire Department	\$ 7,630,159	\$ 6,015,982	\$ 9,572,939	\$ 9,687,484	\$ 9,928,857
Regional Correctional Inst	\$ 4,368,657	\$ 3,766,598	\$ 5,258,809	\$ 5,258,809	\$ 4,828,979
Building Services	\$ 809,482	\$ 707,889	\$ 828,819	\$ 828,819	\$ 934,161
Animal Control	\$ 125,353	\$ 126,800	\$ 130,327	\$ 130,327	\$ 130,327
Medical Examiner	\$ 800	\$ 480	\$ 1,000	\$ 1,000	\$ 510
E911 Communications	\$ 1,368,980	\$ 1,424,930	\$ 1,631,219	\$ 1,631,219	\$ 1,897,728
General Engineering & Admin	\$ 935,024	\$ 1,009,360	\$ 1,117,781	\$ 1,137,129	\$ 1,243,683
Street Maintenance	\$ 1,168,589	\$ 968,500	\$ 1,399,928	\$ 1,458,552	\$ 1,395,413
Street Lights	\$ 427,025	\$ 388,044	\$ 417,500	\$ 417,500	\$ 409,646
Snow Removal	\$ 14,564	\$ 123,808	\$ 129,530	\$ 129,530	\$ 192,372
Industrial Park Rail Spur	\$ -	\$ 11,816	\$ 15,500	\$ 15,500	\$ 15,500
Traffic Engineering	\$ 763,853	\$ 692,908	\$ 983,330	\$ 1,004,210	\$ 993,075
Shop & Garage	\$ 1,210,234	\$ 1,238,383	\$ 1,205,012	\$ 1,208,982	\$ 1,260,948
Urban Forestry Program	\$ 70,963	\$ 67,129	\$ 105,000	\$ 131,829	\$ 135,000

	FY23				
	FY20 Actuals	FY21 Actuals	FY22 Original	FY22 Revised	Recommended
Street Sanitation	\$ 956,717	\$ 852,106	\$ 978,449	\$ 1,053,529	\$ 1,071,528
Refuse Collection	\$ 517,706	\$ 527,291	\$ 628,535	\$ 628,535	\$ 607,326
Refuse Disposal	\$ 351,908	\$ 355,694	\$ 396,000	\$ 396,000	\$ 412,150
Recycling Collection	\$ 113,828	\$ 149,567	\$ 201,722	\$ 201,722	\$ 201,588
Public Facilities	\$ 2,052,173	\$ 2,062,057	\$ 2,077,729	\$ 2,176,340	\$ 2,369,987
Courthouse Maintenance	\$ 371,758	\$ 337,307	\$ 337,734	\$ 375,456	\$ 398,717
Train Station	\$ 29,392	\$ 38,346	\$ 115,100	\$ 119,459	\$ 109,350
Local Health Department	\$ 414,280	\$ 414,280	\$ 439,277	\$ 439,277	\$ 439,277
RACSB	\$ 286,306	\$ 286,306	\$ 286,306	\$ 286,306	\$ 302,359
Contributions Other Agencies	\$ 389,831	\$ 376,831	\$ 390,133	\$ 390,133	\$ 395,783
Germanna Community College	\$ 34,291	\$ 34,291	\$ 34,291	\$ 34,291	\$ 34,291
Parks, Recreation & Events	\$ 2,500,581	\$ 2,425,426	\$ 2,920,143	\$ 2,976,821	\$ 3,223,987
Museums	\$ 95,975	\$ 100,000	\$ 85,000	\$ 135,000	\$ 105,975
Regional Library	\$ 1,439,975	\$ 1,363,835	\$ 1,364,006	\$ 1,364,006	\$ 1,400,000
Downtown Library Maint	\$ 189,939	\$ 185,109	\$ 207,250	\$ 230,539	\$ 223,450
Planning Services	\$ 714,786	\$ 615,637	\$ 688,911	\$ 688,911	\$ 807,203
Transportation	\$ 148,524	\$ 123,838	\$ 21,750	\$ 21,750	\$ 172,538
Community Development	\$ 165,756	\$ 149,266	\$ 149,266	\$ 149,266	\$ 150,306
Economic Dev & Tourism	\$ 981,516	\$ 980,863	\$ 1,170,454	\$ 1,182,546	\$ 1,177,559
Historic Resources	\$ 2,705	\$ 103,468	\$ 163,336	\$ 163,336	\$ 191,595
Clean & Green Commission	\$ 277	\$ 973	\$ 9,900	\$ 9,900	\$ 5,100
Tri-County/City Cons District	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000
Transfer to Capital Fund	\$ 2,313,000	\$ 3,597,054	\$ 2,699,419	\$ 5,933,409	\$ 3,077,000
Transfer to Debt Service	\$ 8,622,580	\$ 6,542,534	\$ 6,890,844	\$ 6,890,844	\$ 7,751,212
Transfer for New Debt Service	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Transfer to Schools	\$ 29,744,710	\$ 29,199,266	\$ 30,049,266	\$ 30,049,266	\$ 30,500,000
Other Transfers	\$ 3,947,150	\$ 3,117,976	\$ 3,328,595	\$ 3,413,201	\$ 2,566,680
OPEB Benefit Trust	\$ -	\$ -	\$ 200,000	\$ 200,000	\$ 150,000
Contingency	\$ -	\$ -	\$ 511,354	\$ 421,748	\$ 500,000
Non-Departmental	\$ 100,882	\$ 104,796	\$ 104,100	\$ 104,100	\$ 112,000
TOTAL	\$ 96,550,534	\$ 91,900,510	\$ 103,916,388	\$ 108,039,510	\$ 110,954,755

Expenditure Highlights

Personnel Changes: increased costs include: new staffing needs, salary increases, health insurance, Virginia Retirement System and related benefit increases. A notable change when comparing FY 2022 and the recommended budget for FY 2023 is a move of the budget function to Finance from the City Manager's office where it was budgeted in previous years.

Debt Service: FY 2023 includes increased debt service for the refinanced 2011 series courthouse bonds. These bonds were refinanced during the pandemic and included "front-loaded" savings due to the uncertainty of the economic impact of the pandemic. The FY 2023 recommended budget also includes \$2 million of anticipated debt service for the construction of a new school, fire station and stormwater

projects. This represents one-half of the year of debt service, and based on borrowing terms will be adjusted for the full year of debt service beginning with the FY 2024 budget.

Board of Real Estate Assessors: The reassessment process will get underway towards the end of FY 2023 in order to have time to get everything processed for the following year reassessment cycle. The FY 2023 budget includes \$350,000 to fund this expenditure and any unspent funds will carry over and be used in the FY 2024 budget.

Attrition Savings: Attrition savings are anticipated to return to more typical annual levels in FY 2023 and represent savings resulting from regular turnover. Savings are expressed as a non-departmental negative expenditure since it is not possible to accurately forecast exactly where attrition savings will manifest over the upcoming year.

Expenditure Summary Categories

Several line item categories in the Expenditure Summary present multiple City functions combined into one total. The chart below provides a reference for City departments and functions that have been combined into single summary categories, as presented in the table above.

Expenditure Summary Category	City Departments and Functions
Courts	Circuit Court, General District Court, Special Magistrate Court, JDR District Court, Court Appointed Attorney, Drug Court, JDR Services, Juries
CP&B: Planning	Planning Department and Board of Zoning Appeals
Parks, Recreation & Events	Parks & Recreation, Supervision, Maintenance, Dixon Park Swimming Pool, and Mott’s Run
Fire	Emergency Medical Services, Fire Department, Hazardous Materials, Public Safety Fire Radio System, Rescue Services
Non-departmental	Copy Machine City Hall, Independent Auditor Postage Machine